



Board of Aldermen Request for Action

MEETING DATE: 5/2/2023

DEPARTMENT: Administration

AGENDA ITEM: Appointment of Economic Development Committee Member

REQUESTED BOARD ACTION:

Motion to approve the nomination of Kristine Bunch to the Economic Development Committee.

SUMMARY:

The Board of Aldermen appoints members to the Economic Development Committee. Interviews were conducted and the committee comprised of Committee Chair Alicia Neth, Board Representative Dan Hartman and staff liaison Gina Pate recommend the appointment of Kristine Bunch to fill the position previously held by Jason Hoyt.

PREVIOUS ACTION:

N/A

POLICY ISSUE:

Section 155.020 of the Code of Ordinances requires the Board of Aldermen to appoint representative to the Economic Development Committee.

FINANCIAL CONSIDERATIONS:

None

ATTACHMENTS:

- | | |
|---|-----------------------------------|
| <input type="checkbox"/> Ordinance | <input type="checkbox"/> Contract |
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Plans |
| <input type="checkbox"/> Staff Report | <input type="checkbox"/> Minutes |
| <input checked="" type="checkbox"/> Other: Resume | |

KRISTINE BUNCH, BS, MSE, MBA
206 Richardson Street #749
Smithville, Missouri 64089
(816) 837-0070

EDUCATION: Pepperdine University, MBA, Malibu, California, August 2008
Kansas University, MEd. Health, Lawrence, Kansas, May 1997
Rockhurst College, BS. Biology, Kansas City, Missouri, May 1995
Smithville High School, College Prep, May 1991

EXPERIENCE:

- Oct '19-present **TMZKK Management, LLC, Kansas City, Missouri**
CEO
- Owner Zuma's Mobile Pet Grooming, LLC
 - Executive Director Kalani Foundation, 501c(3)
 - Founder Smithville News, LLC
- Oct '18-Oct '19 **Kedrion Biopharma, Inc., Los Angeles, California**
Hospital Specialty Manager
- Strategic rep for Hospital Specialty Plasma Sales, Western Region
 - Work closely with IDNs, GPOs, Distributors and RPCs
 - Responsible for covering 12 Western Regional States
 - Negotiate regional contracts with IDNs and GPOs
- Jan '18-Oct '18 **Parata Systems, Inc., Los Angeles, California**
Sales Executive; Subsidiary Division of McKesson Corporation Inc.
- Responsible for covering 12 Western Regional States
 - Achieved 1Q quota 2018 with Fast Start Finish Award
 - Selling automation to pharmacies, LTC, Central Fill Warehouses
 - Attending industry trade shows to showcase automation options
- Oct '14-Jan '18 **McKesson Corporation Inc, Los Angeles, California**
Sales Executive
- Rookie of the Year FY2017 and Presidents Club Winner 2017
 - Developed sales proposals to C-Suite Executives \$2M+ Annually
 - Rookie of the Year Nominee 2016 with Fast Start Finish Award
 - Achieved 3X over the annual quota with \$28.2M in new business
- Oct '09-Oct '14 **KSB Management Group, LLC, Los Angeles, California**
CEO/Real Estate Developer
- Owned & management several rental properties in CA, AZ and MO
 - Preliminary development Harborview Commons in Smithville, MO
 - CA Real Estate License for KSB Management Group
- June '07-Jan'08 **Nobel Biocare, Los Angeles, California**
Territory Sales Manager
- Key buying influences Oral Surgeons using Nobel Biocare products
 - Conducted monthly market research reports
 - Reached 100% of quota 2007 and ranked # 2 of 14 in District
- Feb'06-Jan '07 **GlaxoSmithKline, Inc., Scottsdale, Arizona**
Senior Sales Manager
- Key buying influences included neurologists and hospital doctors
 - Exceeded new rep quota in 9 months
 - Ranked # 2 of 12 in District 2nd QTR 2006
- Feb '04-Feb '06 **Pfizer, Inc., Los Angeles, California**
Territory Sales Manager
- Presidents Club Winner 2004
 - # 1 of 12 District Rep, 2004, 2005
 - # 1 of 732 USA National Zoloff Award
 - # 1 of 300 Regional Rep 4th QTR 2004
- INTERESTS:** Running, beach, my dogs, traveling, All-Star LinkedIn Profile Rating and Real Estate